Before the Federal Communications Commission Washington, D.C. 20554

| In the Matter of |) | |
|-------------------------------------------------------------------------------------------|---|------------|
| Comcast Cable Communications, LLC |) | CSR 7374-E |
| Petition for Determination of Effective Competition in Detroit, Michigan CUID (MI1039) |) | |
| |) | |

MEMORANDUM OPINION AND ORDER

Adopted: March 25, 2008 Released: March 26, 2008

By the Associate Bureau Chief, Media Bureau:

I. INTRODUCTION AND BACKGROUND

- 1. Comcast Cable Communications, LLC, hereinafter referred to as "Petitioner," has filed with the Commission a petition pursuant to Sections 76.7, 76.905(b)(2), 76.905(b)(1) and 76.907 of the Commission's rules for a determination that Petitioner is subject to effective competition in the community listed on Attachment A and hereinafter referred to as "Community." Petitioner alleges that its cable system serving the Community is subject to effective competition pursuant to Section 623(1) of the Communications Act of 1934, as amended ("Communications Act") and the Commission's implementing rules, and is therefore exempt from cable rate regulation in the Community because of the competing service provided by two direct broadcast satellite ("DBS") providers, DirecTV, Inc. ("DirecTV") and Dish Network ("Dish"). Petitioner alternatively claims to be exempt from cable rate regulation in the Community listed on Attachment B because the Petitioner serves fewer than 30 percent of the households in the franchise area. The petition is unopposed.
- 2. In the absence of a demonstration to the contrary, cable systems are presumed not to be subject to effective competition,³ as that term is defined by Section 623(l) of the Communications Act and Section 76.905 of the Commission's rules.⁴ The cable operator bears the burden of rebutting the presumption that effective competition does not exist with evidence that effective competition is present within the relevant franchise area.⁵ For the reasons set forth below, we grant the Petition based on our finding that Petitioner is subject to effective competition in the Community listed on Attachments A and B.

²47 C.F.R. § 76.905(b)(2) and 47 C.F.R. § 76.905(b)(1).

⁴See 47 U.S.C. § 543(1) and 47 C.F.R. § 76.905.

_

¹See 47 U.S.C. § 543(a)(1).

³47 C.F.R. § 76.906.

⁵See 47 C.F.R. §§ 76.906 & 907.

II. DISCUSSION

A. The Competing Provider Test

- 3. Section 623(l)(1)(B) of the Communications Act provides that a cable operator is subject to effective competition if the franchise area is (a) served by at least two unaffiliated multi-channel video programming distributors ("MVPD") each of which offers comparable video programming to at least 50 percent of the households in the franchise area; and (b) the number of households subscribing to programming services offered by MVPDs other than the largest MVPD exceeds 15 percent of the households in the franchise area; 6 this test is otherwise referred to as the "competing provider" test.
- 4. The first prong of this test has three elements: the franchise area must be "served by" at least two unaffiliated MVPDs who offer "comparable programming" to at least "50 percent" of the households in the franchise area.⁷
- Turning to the first prong of this test, it is undisputed that the Community is "served by" both DBS providers, DIRECTV and Dish, and that these two MVPD providers are unaffiliated with Petitioner or with each other. A franchise area is considered "served by" an MVPD if that MVPD's service is both technically and actually available in the franchise area. DBS service is presumed to be technically available due to its nationwide satellite footprint, and presumed to be actually available if households in the franchise area are made reasonably aware of the service's availability. The Commission has held that a party may use evidence of penetration rates in the franchise area (the second prong of the competing provider test discussed below) coupled with the ubiquity of DBS services to show that consumers are reasonably aware of the availability of DBS service. We further find that Petitioner has provided sufficient evidence of DBS advertising in local, regional, and national media that serve the Community to support their assertion that potential customers in the Community are reasonably aware that they may purchase the service of these MVPD providers. ¹⁰ The "comparable programming" element is met if a competing MVPD provider offers at least 12 channels of video programming, including at least one channel of nonbroadcast service programming 11 and is supported in this petition with copies of channel lineups for both DIRECTV and Dish. 12 Also undisputed is Petitioner's assertion that both DIRECTV and Dish offer service to at least "50 percent" of the households in the Community because of their national satellite footprint. Accordingly, we find that the first prong of the competing provider test is satisfied.
- 6. The second prong of the competing provider test requires that the number of households subscribing to MVPDs, other than the largest MVPD, exceed 15 percent of the households in a franchise area. Petitioner asserts that it is the largest MVPD in the Community.¹⁴ Petitioner sought to determine

⁶47 U.S.C. § 543(1)(1)(B); see also 47 C.F.R. § 76.905(b)(2).

⁷47 C.F.R. § 76.905(b)(2)(i).

⁸See Petition at 3.

⁹Mediacom Illinois LLC et al., Eleven Petitions for Determination of Effective Competition in Twenty-Two Local Franchise Areas in Illinois and Michigan, 21 FCC Rcd 1175 (2006).

¹⁰47 C.F.R. § 76.905(e)(2).

¹¹See 47 C.F.R. § 76.905(g). See also Petition at 4.

¹²See Petition at 4 and Exhibit 1.

¹³See Petition at 3.

¹⁴*Id*. at 5.

the competing provider penetration in the Community by purchasing a subscriber tracking report from the Satellite Broadcasting and Communications Association ("SBCA") that identified the number of subscribers attributable to the DBS providers within the Community on a zip code and zip code plus four basis where necessary.¹⁵

- 7. Based upon the aggregate DBS subscriber penetration levels that were calculated using Census 2000 household data, ¹⁶ as reflected in Attachment A, we find that Petitioner has demonstrated that the number of households subscribing to programming services offered by MVPDs, other than the largest MVPD, exceeds 15 percent of the households in the Community. Therefore, the second prong of the competing provider test is satisfied for the Community.
- 8. Based on the foregoing, we conclude that Petitioner has submitted sufficient evidence demonstrating that both prongs of the competing provider test are satisfied and Petitioner is subject to effective competition in the Community listed on Attachment A.

B. The Low Penetration Test

- 9. Section 623(1)(1)(A) of the Communications Act provides that a cable operator is subject to effective competition if the Petitioner serves fewer than 30 percent of the households in the franchise area; this test is otherwise referred to as the "low penetration" test.¹⁷ Petitioner alleges that it is subject to effective competition under the low penetration effective competition test because it serves less that 30 percent of the households in the franchise area.
- 10. Based upon the subscriber penetration level calculated by Petitioner, as reflected in Attachment B, we find that Petitioner has demonstrated the percentage of households subscribing to its cable service is less than 30 percent of the households in the Community listed on Attachment B. Therefore, the low penetration test is also satisfied as to the Community.

¹⁵Petition at 6-7

¹⁶Petition at 8.

¹⁷47 U.S.C. § 543(l)(1)(A).

III. ORDERING CLAUSES

- 11. Accordingly, **IT IS ORDERED** that the petition for a determination of effective competition filed in the captioned proceeding by Comcast Cable Communications, LLC **IS GRANTED**.
- 12. **IT IS FURTHER ORDERED** that the certification to regulate basic cable service rates granted to the Community set forth on Attachments A and B **IS REVOKED**.
- 13. This action is taken pursuant to delegated authority pursuant to Section 0.283 of the Commission's rules.¹⁸

FEDERAL COMMUNICATIONS COMMISSION

Nancy Murphy Associate Bureau Chief, Media Bureau

_

¹⁸47 C.F.R. § 0.283.

ATTACHMENT A

CSR 7374-E

COMMUNITIES SERVED BY COMCAST CABLE COMMUNICATIONS, LLC

| Communities | CUID(S) | CPR* | 2000 Census Household | Estimated DBS Subscribers |
|-------------|---------|--------|-----------------------------|---------------------------------|
| Detroit | MI1039 | 18.56% | 336,428 | 62,438 |

^{*}CPR = Percent of competitive DBS penetration rate.

ATTACHMENT B

CSR 7374-E

COMMUNITIES SERVED BY COMCAST CABLE COMMUNICATIONS, LLC

| Communities | CUID(S) | Franchise Area Households | Cable Subscribers | Penetration Percentage |
|-------------|---------|------------------------------|----------------------|---------------------------|
| | | | | |
| Detroit | MI1039 | 336,428 | 95,493 | 28.38% |